



CCIM Institute

Commercial Real Estate's
Global Standard for Professional Achievement

Ward Center Chapter Royalty Guidelines

Effective 2019, the Institute royalty fee for CCIM Chapter-sponsored Ward Center (Classroom) courses is 20% of the published member tuition rate, excluding Foundations and Negotiations courses. To illustrate, see below table.

Course	Member Rate*	Royalty %	Royalty Rate**	Material Fees
Creating Reliable Valuations	\$110.00	20%	\$22.00	n/a
Residential RE Financial Analysis	\$175.00	20%	\$35.00	n/a
*The "Member Rate" is the Institute's published member tuition rate. The member rate charged by chapters may vary. **The "Royalty Rate" is 20% of the Institute's published member tuition rate.				

Course	Member Rate*	Royalty %	Royalty Rate	Material Fees
CRE Negotiations	\$360.00	n/a	\$85.00	\$75.00 per course
Foundations for Success in CRE	\$295.00	n/a	\$50.00	\$30.00 per student
*The "Member Rate" is the Institute's published member tuition rate. The member rate charged by chapters may vary.				