

## Introduction and 2024 Calendar dates

Shaylee Green <shaylee@cbcmontana.com>

Thu 12/28/2023 3:00 PM

Bcc:CCIM@eralambros.com <CCIM@eralambros.com>;Davidg@purewestmt.com <Davidg@purewestmt.com>;Ami Sayer <ami@amisayer.com>;Mark Macek <mark@macekco.com>;claire@sterlingcreadvisors.com <claire@sterlingcreadvisors.com>;mike@mcleodrealtors.com <mike@mcleodrealtors.com>;matt@sterlingcreadvisors.Com <matt@sterlingcreadvisors.Com>;David Mitchell <d@cbcmontana.com>;Deb Olinger <debolinger57@gmail.com>;michael@starncommercial.com <michael@starncommercial.com>;grickett@gmail.com <grickett@gmail.com>;santosgroup@kw.com <santosgroup@kw.com>;info@MontanaLand.com <info@MontanaLand.com>;Drew Smith <dsmith@naibusinessproperties.com>;ryan.springer@sterlingcreadvisors.com <ryan.springer@sterlingcreadvisors.com>;davids@purewestmt.com <davids@purewestmt.com>;Kyle Schlichenmayer <kyle@cbcmontana.com>;wendycoffman@eralambros.com <wendycoffman@eralambros.com>;tom@starncommercial.com <tom@starncommercial.com>;tyler@tdappraisal.com <tyler@tdappraisal.com>

Dear Montana CCIM Chapter members and friends,

I wanted to introduce myself in between catching my breath from Christmas and preparing for 2024!

We had a great 2023, and the ideas I shared at the Christmas party in Bozeman are listed below.

### 2024 Montana CCIM Chapter Goals

- Name a secretary by Jan 30<sup>th</sup> - feel free to nominate yourself!! Or share the role with a couple people
- Name a Chapter president Elect by Jan 30<sup>th</sup>
- Grow Sponsorship and create sponsorship brochure
- Host Zoom classes - I need suggestions for CE Classes or how to get them to qualify for CE?
  - After each class will be a board member meeting for 20-30 mins max.
  - I would like to host a virtual EXCELL spreadsheet class - Sunny Odegard please help!
  - Best current practices in Seller Financing and creative financing - 1-3 guest speakers share for 20 mins each.
  - National bring your kid to work day **April 25<sup>th</sup>, 2024** - create content around sharing real estate brokers teaching their kids about what we do in our fields and communities. Sending images or short videos into the Chapter highlighting family/work relationships. Prizes of some kind for most inspirational stories and cute kids!! Larry Eu, CCIM
  - Unknown to Unstoppable - Nathan Matelich - Author and CCIM
  - I am open to CE and content requests, because I want it to count as my credits as well!!!
- Two major in person events -
  - Helena - **October 11<sup>th</sup>**  
- (Economist/Politician/Specialist Broker/Institute staff- guest speaker) - please send recommendations if you are from the area.
  - Billings - Christmas Party -
- **CCIM 101** - *I need 10-15 registrations to break even.*
  - *Currently I have 4=5 interested in **Feb 26-29<sup>th</sup>** or **April 8-12<sup>th</sup>***
  - *Venue could be in Billings or Bozeman, more weighted towards billings at this time.*
  - *I am also considering **September 16-19<sup>th</sup>** or **October 7-11<sup>th</sup>**.*
  - *Please reply if you know anyone who is interested in these dates.*
- Every Member recruit at least 1 new member in 2024. 🤔
  - Ideas who to recruit - Agents, Insurance Agents, Financial Planners, Appraisers, Lenders.
- Virtual 5 K Fundraiser - 50% Goes to chapter, 50% to a charity voted by Chapter

- This will be promoted to all the CCIM chapters because **MONTANA IS ON THE MAP!**
- Pay \$50 to sit on your couch. David Snitzer's idea
- Pay \$25 to do a virtual run remotely - Digital Amazon cards for categorized winners.
- **June or July**

There is absolutely no way I can reach all of these goals myself.  
Nor do I want to! 😊

Dues membership link - <https://www.ccim.com/membership-and-tools/renew-my-membership>

## Renew My Membership | The CCIM Institute

Whether it's through our Commercial Connections magazine and podcast, access to our digital toolkit on Site To Do Business, The CCIM Institute's global community, or discounts on all our education, The CCIM Institute is your go-to resource for professional development, innovative, and networking.

[www.ccim.com](http://www.ccim.com)



*Shaylee Green*  
REALTOR®

INDUSTRIAL, MULTIFAMILY,  
COMMERCIAL LAND, ASSISTED  
LIVING SPECIALIST

**CCIM CHAPTER PRESIDENT**

☎ 406-208-7723

➡ [www.cbcmontana.com](http://www.cbcmontana.com)

✉ shaylee@cbcmontana.com

📍 1215 24th Steet west Billings, MT 59102



**COLDWELL BANKER  
COMMERCIAL**  
CBS

